

## About SailPoint

SailPoint is a leading provider of enterprise identity security solutions a global customer base, with a specific focus on identity governance and administration.

SailPoint was formed in 2005 and is headquartered in Austin, Texas. SailPoint has over 2,400 employees in 155 countries. SailPoint's identity security platform provides companies with an artificial intelligence (AI) and machine learning (ML)-driven approach that gives remote workforces secure cloud access and addresses compliance regulations within a Zero Trust security model. The company's products are utilized by 46% of Fortune 500 companies and 59% of the Forbes World's Most Valuable Brands list.

### Representative Clients



### Situation Overview

In August 2022, Thoma Bravo acquired SailPoint for \$6.9B in a take-private transaction. Blue Owl financed the transaction and served as a Joint Lead Arranger and a Bookrunner.

**Blue Owl Role**  
Joint Lead Arranger/Bookrunner

**Facility Size**  
\$1,715mm Senior Secured Credit Facilities (\$125mm Revolver; \$1,590mm First Lien Term Loan)

**Pricing**  
S + 6.25%  
0.75% SOFR Floor

**Upfront Fees (OID<sup>2</sup>)**  
2.08% (97.92)

**Maturity**  
7 Years

### Key Markets Served

- Financial Services
- Higher Education
- Government
- Manufacturing
- Healthcare
- Oil & Gas
- Utilities

### Select Transactions



### About Thoma Bravo

Thoma Bravo is a leading private equity firm investing predominantly in software and other technology companies. The firm has a 40+ year history and has invested in over 420 companies worth more than \$235 billion in value. Assets under management totaled \$120 billion as of September 30, 2022.

### Blue Owl (NYSE: OWL) is a leading asset manager that is redefining alternatives.

With over \$144 billion in assets under management<sup>3</sup>, we invest across three multi-strategy platforms: Credit, GP Strategic Capital, and Real Estate. Anchored by a strong permanent capital base, we provide businesses with private capital solutions to drive long-term growth and offer institutional and individual investors differentiated alternative investment opportunities that aim to deliver strong performance, risk-adjusted returns, and capital preservation. Together with over 570 experienced professionals across 10 offices globally, Blue Owl brings the vision and discipline to create the exceptional. To learn more, visit [www.blueowl.com](http://www.blueowl.com).

1. Secured Overnight Financing Rate (SOFR) is a broad measure of the cost of borrowing cash overnight collateralized by Treasury securities.

2. Original issue discount (OID) is the discount from par value at the time a debt instrument is issued.

3. As of March 31, 2023

# Risk Factors and Other Important Information



## **Past performance is not a guarantee of future results.**

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